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Share Your SAE Cooperative Ideas



- Do you have a great SAE Cooperative idea you would like to share with other chapters?
- If your idea is selected as one of the best 10 ideas, you would win a \$50 gift certificate to FFA unlimited.
- Chapters selected will be recognized during the Proficiency luncheon at the 83rd National FFA Convention on Thursday, October 21, 2010 (no travel expenses provided).
- If you would like to participate, please e-mail the information to proficiency@ffa.org.
- Include a description of the SAE Cooperative in 500 words or less, school policies used to support the SAE Cooperative, training agreements if used, operational budget, key resources or other information that could be used to duplicate the SAE Cooperative at another school.
- **Due date May 1st.**



Cooperative SAE Example:

- **Description of SAE:**

Students purchase products to retail to other students, community residents and school district personnel. Wholesale companies in the area donate products periodically and the school uses discounts to purchase tools and supplies. Students raise bedding plants from seed or plugs during the school year and seasonal crops such as poinsettias for the holidays. They sell plants throughout the school year to area consumers and on two weekends at the end of the year.

- The cooperative sells shrubs, trees and related nursery plants used during the state Garden and Home Show to recoup the costs of participating in local events. Students learn how to market the items produced to minimize losses. Expenses are covered by the FFA chapter and under curriculum costs associated with training students to work in the shop.

Cooperative SAE Example (cont)

- **Cooperative SAE Title:**
Spring Bedding Plant Sale

- **Other Comments (when available):**

Tips: The cooperative requires coordination and overall management from the FFA advisor. Loss of materials, damaged goods and turnover can be kept to a minimum with proper planning and instruction.

- Operational Procedures
- Budget
- School Policies
- Key Resources
- Training Agreements